

## Did you know that misinformation about ERTC could cost you a fortune?

### ACCORDING TO THE **Forbes** JULY 21, 2021, ARTICLE:

- Small and medium businesses as well as tax-exempts/charities are leaving **billions** of ERTC (Employee Retention Tax Credit) dollars on the table because they don't know if they qualify.
- The IRS management anticipated that approximately 70%-80% of small and medium businesses (as well as tens of thousands of charities) were good candidates for taking the ERTC. The reality is — to date the actual numbers of businesses and charities applying for the ERTC — is far below that.
- The failure of business owners and tax-exempt managers to take advantage of the ERTC is due to fundamental misunderstandings and confusion about the credit and the CARES Act.
- The core problem is that business owners and tax-exempt managers (as well as many CPAs) do not understand the goal Congress was intending to accomplish with this \$80 billion dollar tax credit.

### WHY Jorns & Associates :

1. We are one of the 3 largest ERTC specialty firms in the United States:
  - 7,500+ Clients
  - \$4+ Billion in filings
2. We act as a third-party preparer for our clients:
  - We don't just file, we partner with clients every step of the way including long term support.
3. We are 100% focused on ERTC and our client's ERTC needs all day, every day:
  - Because of this, we developed proprietary computer software called "MAPS," which generates 15%-30% more ERTC money for our clients with forgiven PPP loans.

**ZERO Financial Risk Model**  
**Focused First On Proper Qualification**  
**Experts In Maximizing Your Refund**



**TMG Business Solutions** is a preferred provider of  
Jorns & Associates specialty ERTC services.

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